



Training



Coaching



Consulting

we are so happy to introduce hints about our corporate services to you

Call: 002-01028819901-02-03

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# TRAINING SERVICES Training Gap Analysis. As Requested Training. 107 HD & HR Courses. Post - Assessment tools. C O A C H I N G S E R V I C E S Coaching Needs Assessment. Performance Gap Analysis. Professional Sessions. Qualified Coaches. C O N S U L T I N G S E R V I C E S Enhance business Performance. Job Description Enhancement. Business Proffessional Experts. Assessment Tools.



# TRAINING SERVICES

### FHF

, We offer a variety of programs tailored to meet every level of training requirements. We hope that we will be able to have the opportunity to work closely with your organization to develop comprehensive training programs that meet your current needs.

For Humanity Training Center is an Arab company specialized in business administration training, workshops, and human resource development for the Arab market.

-FHF-



FHF FOR HUMANITY FOUNDATION FHF



## MORE ABOUT OUR TRAINING SERVICES

#### Our commitment to quality:

-Our management team members are highly qualified, with a blend of theoretical and practical experience in business and management.
-Our training leaders / trainers are highly qualified consultant and specialists with a blend of aca-

consultant and specialists, with a blend of academic and practical experience and a high level of training ability and communication skills.

#### Why training with us?

With us, you can always advance
We understand that offering one size fits all solution doesn't suit today's constantly changing business world. We work with each client individually to ensure they receive the best possible training for their personal and professional success.

Since inception, our aim was to acquire the most up-to-data training materials knowledge in different management functions and utilize this knowledge to maximize the value provided to our clients.

Working relentlessly toward continuous improvement, and stretching our patented methodologies, models and tools that best serve to identify our clients specific requirements and cater to addressing them in the most effective and efficient manner. We believe that this represents to constantly upgrade and fine-tune these methodologies to remain in line with local and regional business environments.

We excel in developing people and providing world class management solutions tailored to create tangible, positive results on our client's business.



#### our goal was clear:

to bridge the gap between the developing management society in the Middle East and its counterpart in the west.

**SO** we have the up to date training knowledge and materials you and your employees need.

#### **SPECIAL ORDER:-**

WE COULD PROVIDE YOU WITH YOUR REQUESTED TRAINING COURSES AS:-

MEDICAL COURSES.
ENGINEERING COURSES.
DESIGN AND GRAPHIC COURSES.
BANKING COURSES.
AND ANY OTHER REQUESTED ADVANCED SPECIAL TRAINING COURSES AND PROGRAMS.

also we could design your program according our (TNA) Training

Needs Assessment wich will take place before starting our training project.

### FHF TRAINING

SPECIAL ORDER HUMAN RESOURCES COURSES

HUMAN DEVELOPMENT COURSES We have more than 107 training courses, made especially for FHF by international training experts from USA and UK, Canada and Egypt....etc.

Each course was made to be introduces and trained as an active workshop training to increase gain of skills for you and your employees.





### FHF HUMAN DEVELOPMENT TRAINING COURSES

#### Supervisors And Managers

- ☑ Budgets And Financial Reports
- ☑ Coaching And Mentoring
- Developing New Managers
- ☑ Employee Motivation
- ☑ Facilitation Skills
- ☑ Knowledge Management
- Leadership And Influence

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- Leadership And Influence

#### Sales And Marketing

- Body Language Basics
- ☑ Call Center Training
- □ Creating a Great Webinar
- Employee Recognition
- ☑Internet Marketing Fundamentals
- Media And Public Relations
- Motivating Your Sales Team
- ☑ Presentation Skills
- Proposal Writing
- Prospecting and Lead Generation
- ☑ Sales Fundamentals
- ☑ Telephone Etiquette
- ▼Trade Show Staff Training

#### **HUMAN RESOURCES**

- Business Succession Planning
- □ Developing a Lunch and Learn
- ☑ Employee Recruitment
- Generation Gaps
- ☑ Health and Wellness at Work
- ☑ Hiring Strategies
- Human Resource Management
- Measuring Results From Training
- Millennial Onboarding
- ☑ Talent Management
- ☑ Train-.-The-.-Trainer

#### Career Development

- ☑ 10 Soft Skills You Need
- ☐ Assertiveness And Self-.-Confidence
- □ Communication Strategies
- ☑ Developing Creativity☑ Digital Citizenship
- ⊠Interpersonal Skills

- □ Personal Branding
- □ Project Management
- ☑ Telework And Telecommuting
- ⊠Time Management

#### PERSONAL DEVELOPMENT

- Anger Management
- Attention Management
- Being A Likeable Boss
- □ Critical Thinking

- Improving Mindfulness
- Improving Self-.-Awareness
- **III** Job Search Skills
- Managing Workplace Anxiety
- Personal Productivity
- Public Speaking
- Social Intelligence
- Social Learning

   Social Learning
- Stress Management

#### Administrative Skills

- ☑ Administrative Office Procedure
- ☑ Administrative Support
- Basic Bookkeeping
- Business Writing
- □ Collaborative Business Writing
- Meeting Management
- ☑ Organizational Skills
- ☐ Social Media In The Workplace
- ☐ Supply Chain Management

#### **Workplace Essentials**

- ☑ Appreciative Inquiry
- Business Acumen
- Business Ethics
   Business Etiquette
- ☑ Change Management
- Conflict Resolution
- □ Customer Service
- ☑ Delivering Constructive Criticism
- ☑ Developing Corporate Behavior
- Networking Within the Company
- Risk Assessment and Management
- Safety In The Workplace
- ☑ Teamwork And Team Building





FOR HUMANITY FOUNDATION IS OFFERING YOU THE MOST POWERFULL ARABIC COACHING SERVICES TO ENHANCE YOUR EMPLOYEES BUSINESS PERFOR-MANCE BY TECHNIQUE OF ONE TO ONE COACHING SESSION .

# COACHING

The model of coaching that will be applied is a mix of applications of three models (reform oriented coaching formance then facilimodel -subject specific tating client change coaching model -program specific coaching model) (working on making differences and main core of business change (person whole life circle and wheel of development and concentrate on company target goal for each client to make a specific coaching program for each client to get ride of his mistakes and obstacles and enhance his performance and reach the company target )).

At first we should build rapport and trust with the client then analyze his existed state of per-(long process of making real change on values and beliefs which are behavior ) then follow up him then evaluate his progress to make sure that we reached the desired state.

BY - FHF -

# SERVICES





COACHING ROLLS HIGHER FIVE TIMES MORE THAN TRAINING ROL.

NOW

70% OF USA MAJOR COM-PANIES HIRE COACHING SERVICES PROVIDERS TO WORK ON THEIR EMPLOY-EES PERFORMANCE.

WE ARE ONE OF THE BEST COACHING SERVICES PRO-VIDERS IN THE MIDDLE EAST.

### COACHING ROLE

COACHING RESULT IS ENHANCE-MENT OF PERFORMANCE OF YOUR CLIENTS AND ELIMINATE THE GAP BETWEEN THE EXISTED STATE "CURRENT STATE" AND THE DESIRED STATE.

coaches and the sector of highly Education Process will meet together once aweek to follow up the coaching process and make sure that the process is making a real change and help to solve any problems – Coach will introduce full information needed – sector of education will make the same.

coach will follow up the client to make sure that the client is working on program and tactics and promises that hewanted to achieve.

coaching feedback process elements are (client feedback-coach feedback-target feedback) which will be noticed and discussed day by day and week by week.







some details about our coaching services technique.

Pre-assessments The pre-assessments will be sent by FHF to the participants prior to coaching delivery where they will be assessing themselves to find out where they lie in term of that skill/ competency. The participants will receive the scores of this pre-assessment inside the coaching sessions and they will be able to identify their development areas while they are inside the sessions learning the skill.

Action Plans After attending the sessions, the participants will be required to put a detailed action plan(additional plan) (to put them on motivation track) where FHF will provide them with a template to fill in (there will be a different template for each client according to his job) The participants will be required to fill in the action plan with their deliverables and the timelines and send it back to FHF by email.

Progress Reports Certain sessions
-may- will require progress
reports to be sent FHF by the participants after they have decided on their action plan, to ensure that the participants are following their desired plan. In these sessions there will be two (if needed ) progress reports that are required by the participants. FHF will send participants a reminder with the template of the progress report to be filled in and sent back to FHF.

Post-assessments The post-assessments will be sent by FHF to the participants 3 months after attending the coaching sessions where will reassess themselves to find out their improvement within these 3 months after attending their sessions and where they still need to develop. On-the-job Assignments Six weeks after coaching sessions, FHF will be sending participants a certain task (if required & approved ) where they will need to apply the learn skill on-the-job and to ensure that they practice the new desires state.

Manager's Observation In certain sessions the participants' direct managers will be required to evaluate them prior to the sessions, and six months after the sessions. FHF will send the participants' managers both the pre- and post-assessments by email. Participants will receive their manager's pre-observation inside the sessions and then will receive, by email, their manager's post-observation.

FHF will recommend that the manager and participant sit together to discuss the participant's development areas and put action steps in improving them after both evaluations.

- CNA process for this assignment will be delivered free of charge. - Post total sessions reports, including sessions evaluations, analysis and recommendations will be submitted upon full payment.

- Our coaches are ready to conduct the sessions as soon as the agreement is signed by both parties.

- A detailed post-sessions report is provided to management, 5 days

after each program is completed.



Success

Success the an endeavors. the an a successful performance a successful performance always, it comes always, it comes



1. Stimulation or arousal of the creativity

2. The state or quality of being that causes the same or something that causes the state or action resulting from such a state or action resulting from such as state or action resulting from





#### **BUSINESS CONSULTING SERVICES**

we could provide you with professional and effective business soulutions to get rid of your business problems and help you to enhance your business performance gaps to reach your desires and needs.